



AN ONPOINT COMPANY



In Times of Trouble, Brand Independent Fleet Management is a Key Lever for Cost and Cash Savings

TFS has faced turbulent economic events over the past 20 years. From post 9/11 uncertainty to the economic downturn of 2008, TFS has always helped our clients minimize negative impacts or maximize opportunities created by economic changes.

Typical challenges our clients face include;

- o Cash Flow
- o Greater Financial Flexibility for Mobile MHE Assets
- o Enhanced Need to Create and Drive Cost Savings Programs
- o Limited Cap Ex Availability to Replace Aged Equipment
- o Unexpected Demand Requiring Additional Equipment
- o Extended Equipment Lead Times
- o Timeline for the Return to Economic Stability is Uncertain

Turn key solutions include;

- o Lease Restructuring Programs
- o Asset Redeployment & Rationalization
- o Maintenance and Power Management Programs
- o Utilization Tracking and Spend Management Reporting

Cost savings solutions implemented by TFS deliver immediate and guaranteed savings of 15%+

These solutions provide enterprise wide results and are not readily accessible through traditional OEM or local dealers. TFS will assess your fleet operations, discuss any challenges or anticipated needs and develop a comprehensive solution to achieve your goals.

Scenario #1

Facility production levels and forklift utilization expected to decline by 70%

Recommendations:

- o Utilization Analysis
- o Optimized Fleet Capacity
- o Restructured Maintenance and Financing Contracts

Result:

Facility lowered costs by 17.5%

Scenario #2

Increase in demand and production require additional shift coverage

Recommendations:

- o Secured Additional Forklift Capacity
- o Negotiated Flexibility for Equipment Terms
- o Optimized Maintenance and Uptime Plan

Result:

Provided operational assurance, productivity and safety

Contact Us Today for a Fleet Assessment

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